

JACOB KOHLHEPP

University of North Carolina at Chapel Hill
Department of Economics
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POSITIONS

Assistant Professor and John F. Stewart Fellow	2023-Present
University of North Carolina at Chapel Hill, Department of Economics	

EDUCATION

Ph.D. Economics, UCLA	2018-2023
M.A. Economics, UCLA	2018-2020
B.A. Economics & B.A. Political Science, UCLA	2012-2016

RESEARCH FIELDS

Labor Economics (Personnel and Organizational)
Microeconomic Theory
Industrial Organization

RESEARCH

Working Papers

"The Inner Beauty of Firms"
Revise and Resubmit at *Journal of Political Economy*. [[link](#)]
"Delegated Recruitment and Hiring Distortions" (with Stepan Aleksenko)
Revise and Resubmit at *Journal of Economic Theory*. [[link](#)]
"Workplace Injury and Labor Supply within an Organization" (with Robert McDonough)
Reject and Resubmit at *Journal of Labor Economics*. [[link](#)]
"Ratings and Dynamic Pricing" (with Stepan Aleksenko)
Draft. [[link](#)]

Works in Progress

"A Theory of Task-Based Organizations" (with Malayvardhan Prajapati, Oxford)
"Networks and Civil Asset Forfeiture" (with Amy Mahler, USC)
"Is Tipping Economically Meaningful?"

RESEARCH ASSISTANCE

Graduate Student Researcher for Melanie Wasserman (UCLA Anderson)	2020
Research Assistant for Till von Wachter (California Policy Lab)	2017

TEACHING

Instructor

Compensation in Organizations (UNC Econ 490)	Spring 2024
Microeconomic Theory II (UCLA Econ 101)	Summer 2021

Teaching Assistant

Intermediate Microeconomics (Econ 11)	Fall 2019 & Fall 2021
Organizational Economics (Econ 106I)	Winter 2020 & Winter 2022
PhD Microeconomics: Asymmetric Information (Econ 201C)	Spring 2020

REFEREEING

Journal of Economic Theory, The Journal of Labor Economics, International Journal of Industrial Organization, Journal of Labor Research

PROFESSIONAL EXPERIENCE

Boulevard Salon Management, Consultant	2020 - 2021
Welch Consulting, Associate Economist	2016 - 2018

PRESENTATIONS

Duke Fuqua Junior Strategy Conference†; UGA Terry College of Business†; Triangle Applied Microeconomics Conference; UPenn Labor, Firms and Macro Workshop†; Society of Economic Dynamics†; Harvard Business School†; University of Chicago Booth†; Cornell†; Boston University†; University of North Carolina, Chapel Hill†; Washington University, St. Louis Olin†; University of Wisconsin, Madison†; Claremont McKenna†	2023
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Southern Economic Association Annual Meeting; Occidental College†; Society of Labor Economists Annual Meeting; GLO Global Conference	2022
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Urban Economics Association European Meeting; APPAM Student Seminar; Eastern Economic Association Annual Conference; California Center for Population Research Student Seminar	2021
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Los Angeles Conference in Applied Economics; Institute for Humane Studies Graduate Workshop	2019
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UCLA Proseminars: Industrial Organization (2022), Theory (2020 - 2022), Applied (2020 - 2022)

*upcoming, † invited

GRANTS, HONORS, AND AWARDS

UCLA Dissertation Year Fellowship	2022 - 2023
UCLA Best Proseminar in Economic Theory	2022
UCLA Graduate Representative, SEA Annual Meeting	2022
Humane Studies Fellowship	2020, 2022
Hayek Fund for Scholars	2020, 2021
Graduate Research Mentor Fellowship	2020 - 2021
Outstanding Teaching in Remote Learning Award	2020
UCLA PhD First-Year Fellowship Recipient	2018 - 2019
Honors Pass, Economic Theory Comprehensive Exam	2019

SERVICE

Organizer, UCLA Theory Proseminar	2020 - 2022
Lead Organizer, SoCal Grad Conference in Applied Economics	2020
Founder, Intrepid Insight	2018 - 2020

TECHNICAL SKILLS

Advanced: R, Stata, LaTeX
Working: Linux/Unix Terminal

REFERENCES

Simon Board (co-chair)
sboard@econ.ucla.edu

Maurizio Mazzocco (co-chair)
mmazzocc@econ.ucla.edu

Daniel Haanwinckel
haanwinckel@econ.ucla.edu

Moritz Meyer-ter-Vehn
mtv@econ.ucla.edu