

JACOB KOHLHEPP

University of North Carolina at Chapel Hill
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POSITIONS

Assistant Professor and John F. Stewart Fellow 2023-Present
University of North Carolina at Chapel Hill, Department of Economics

EDUCATION

Ph.D. Economics, UCLA 2018-2023
M.A. Economics, UCLA 2018-2020
B.A. Economics & B.A. Political Science, UCLA 2012-2016

RESEARCH FIELDS

Labor Economics (Personnel and Organizational)
Microeconomic Theory
Industrial Organization

RESEARCH

Published Papers

"Delegated Recruitment and Statistical Discrimination" (with Stepan Aleksenko) [[link](#)]

The Journal of Economic Theory, Volume 222 (December 2024).

Working Papers

"The Inner Beauty of Firms" [[link](#)]

"Reputational Underpricing" (w/ Stepan Aleksenko) [[link](#)]

"Workplace Injury and Labor Supply within an Organization" (w/ Robert McDonough) [[link](#)]

Works in Progress

"Collaborative Confiscation" (w/ Stepan Aleksenko, Amy Mahler, and Kirill Ponomarev)

"A Theory of Task-Based Organizations" (w/ Malayvardhan Prajapati)

"Is Tipping Economically Meaningful?"

TEACHING

Instructor

Compensation in Organizations (UNC Econ 490)
Microeconomic Theory II (UCLA Econ 101)

Spring 2024 & 2025
Summer 2021

Teaching Assistant

Intermediate Microeconomics (Econ 11)
 Organizational Economics (Econ 106I)
 PhD Microeconomics: Asymmetric Information (Econ 201C)

Fall 2019 & Fall 2021
 Winter 2020 & Winter 2022
 Spring 2020

REFEREEING

Journal of Economic Theory, The Journal of Labor Economics, International Journal of Industrial Organization, Journal of Labor Research

PROFESSIONAL EXPERIENCE

Boulevard Salon Management, Consultant	2020 - 2021
Welch Consulting, Associate Economist	2016 - 2018

PRESENTATIONS

Rochester Simont; ZEW Research with and within Organisations; MIT Sloan; Society for Institutional and Organizational Economics; Stanford Institute for Theoretical Economics	2024
Duke Fuqua Junior Strategy Conferencet; UGA Terry College of Businesst; Triangle Applied Microeconomics Conference; UPenn Labor, Firms and Macro Workshop†; Society of Economic Dynamics†; Harvard Business School†; University of Chicago Booth†; Cornell†; Boston University†; University of North Carolina, Chapel Hill†; Washington University, St. Louis Olin†; University of Wisconsin, Madison†; Claremont McKenna†	2023
Southern Economic Association Annual Meeting; Occidental Colleget; Society of Labor Economists Annual Meeting; GLO Global Conference	2022
Urban Economics Association European Meeting; APPAM Student Seminar; Eastern Economic Association Annual Conference; California Center for Population Research Student Seminar	2021
Los Angeles Conference in Applied Economics; Institute for Humane Studies Graduate Workshop	2019

*upcoming, † invited

GRANTS, HONORS, AND AWARDS

ZEW With and Within Orgs. Early Career Researcher Best Paper Prize	2024
Oliver E. Williamson Best Conference Paper Award (SIOE)	2024
UCLA Dissertation Year Fellowship	2022 - 2023
UCLA Best Proseminar in Economic Theory	2022
UCLA Graduate Representative, SEA Annual Meeting	2022

Humane Studies Fellowship	2020, 2022
Hayek Fund for Scholars	2020, 2021
Graduate Research Mentor Fellowship	2020 - 2021
Outstanding Teaching in Remote Learning Award	2020
UCLA PhD First-Year Fellowship Recipient	2018 - 2019
Honors Pass, Economic Theory Comprehensive Exam	2019

SERVICE

Organizer, Triangle Applied Micro Conference	2024 - Present
Organizer, UNC Applied Micro Seminar	2024 - Present
Organizer, John Stewart Lecture Series	2024 - Present
Organizer, UCLA Theory Proseminar	2020 - 2022
Lead Organizer, SoCal Grad Conference in Applied Economics	2020
Founder, Intrepid Insight	2018 - 2020

TECHNICAL SKILLS

Advanced: R, Stata, LaTeX
Working: Linux/Unix Terminal

Last Updated: January 20, 2025